



# National Accounts Program



**NanaWall**   
The Leader in Opening Glass Walls

RESTAURANTS

RETAIL

HOTELS

BANKS

AUTO DEALERS

SUPERMARKETS





## Who We Are

NanaWall Systems provides innovative and unique operable glass wall solutions that bring wide-open space and brilliant daylight to all types of commercial applications. With over 20 custom operable wall systems backed by 25 years of design experience and independent testing, NanaWall Systems offers a solution for every space. NanaWall Systems supplies design-to-installation support for single locations as well as national chain accounts.

## Trusted by the World's Largest Brands

Trusted to be included in many of the world's largest brand establishments, NanaWall Systems understands the specialized requirements of high volume and expanding chain accounts. Our individually tailored programs include expedited manufacturing and delivery and a single point of contact to ensure accuracy and professional communication from design conception to installation.

### NanaWall National Accounts Program:

- Level product pricing with direct purchase availability and expedited delivery
- Standardization programs to meet aggressive roll-out schedules
- Customized solutions
- Proprietary specifications for corporate branding
- Reduced costs for signature colors, corporate logos, or hardware styles
- Dedicated Architectural Support Team for evaluation and design guidance
- Certified independent installation and maintenance with pricing schedule and extended warranty



NanaWall 





A

P.F. Chang's, Temecula CA  
 NanaWall Aluminum Framed Folding System SL45  
 Architect: Aria Group Architects

B

California Pizza Kitchen, San Luis Obispo CA  
 NanaWall Aluminum Framed Folding System SL45  
 Architect: Aria Group Architects

C

McDonald's McCafé, Germany  
 NanaWall Aluminum Framed Thermally Broken Single Track Sliding System HSW60

D

Starbucks Coffee, Palatine IL  
 NanaWall Wood Framed Single Track Sliding System HSW66  
 Designer: Charles Sparks & Company

## NanaWall Systems and the Restaurant Venue — A Clear Dining Pleasure

Opening the restaurant entrance makes the entire street front a welcoming door. Passersby can connect with the restaurant's ambiance and easily see the food being served. A NanaWall system provides additional seating space when open and comfort, security, and energy efficient weather protection when closed — without sacrificing open views.

- Increase seating capacity and boost revenue without a costly building expansion by opening NanaWall operable glass walls onto the street, patio or balcony.
- Facilitate free-flowing customer traffic by replacing the physical barrier between the street and the restaurant.
- Create comfortable and attractive four season outdoor dining by enclosing a covered patio with energy efficient, NFRC Certified NanaWall operable glass walls.
- Manage space and book lucrative private events with flexible banquet areas enclosed or expanded with a sound suppressing NanaWall system.



B



C



D





A

Tommy Bahama, Corte Madera CA  
NanaWall Wood Framed Single Track Sliding System HSW66  
Architect: Standard Architecture | Design

B

Guess, Santa Monica CA  
NanaWall Aluminum Framed Thermally Broken Folding System SL70  
Architect: Epoch Design

C

Cotton On, Houston TX  
NanaWall Aluminum Framed Folding System SL45

D

Fossil, Santa Monica CA  
NanaWall Aluminum Framed Thermally Broken Folding System SL70  
Architect: MBH Architects

## Retail Storefronts — NanaWall Systems Brings the Shop to the Shopper

The storefront is the first line of branding that reflects a company's unique image. An open storefront eliminates barriers and draws in customers. A NanaWall operable glass wall creates a wide, seamless transition between street and store — bringing the shop to the shopper before they ever cross the threshold.

- Immediately engage customers with product and personnel through wide-open NanaWall operable glass walls.
- Display areas are increased by utilizing street fronts, sidewalks, and mall walkways to display movable racks and bins that roll easily through the spacious opening.
- Increase sales by eliminating psychological as well as physical barriers. Shoppers attracted to colorful displays are readily drawn deep into the store.
- Leave the lights on after hours for extra security and allow tomorrow's buyers to view enticing merchandise as they stroll or drive by.
- Differentiate your company from the competition and extend your visual branding out to the street.
- Add commercial swing doors to the HSW60 sliding system to create a typical storefront with the unique ability to slide and stack the panels in any convenient location. Swing panels can also be incorporated into specific NanaWall folding systems for the same effect.



B



C



D





A

Hotel Indigo, San Diego CA  
NanaWall Aluminum Framed Thermally Broken Folding System SL70  
Architect: JWDA

B

Hyatt Regency Pier 66, Ft. Lauderdale FL  
NanaWall Wood Framed Folding System WD65  
Architect: Design Continuum

C

JW Marriott Camelback Inn, Paradise Valley AZ  
NanaWall Aluminum Framed Folding System SL45  
Architect: Architectural Concepts

D

Honua Kai Resort & Hotel, Lahina HI  
NanaWall Aluminum Framed Folding System SL45  
Designer: Intrawest

## NanaWall Operable Glass Walls Enhance the Hotel Experience

A NanaWall operable glass wall enables the hotelier to create large inviting entrances in the lobby area and throughout the hotel, ensuring a memorable first and lasting impression.

- Separate a breakfast area from the hotel public space after service has concluded.
- Incorporate fresh air, beautiful views and hotel landscaping into the registration, dining, and guest room areas.
- Eliminate the barrier between the entrance and the lobby to allow a free flow of customer traffic. Passersby connect with the hotels ambiance, and entertainment.
- Quickly create private banquet rooms that transmit light and significantly reduce sound transmission.
- Create more bookable event space by dividing or opening up large areas as needed. Entrance/egress panels facilitate service.
- Use NanaWall operable glass walls as interior divisions, allowing management to quickly incorporate or close retail space, restaurants, and meeting rooms.



B



C



D





A B C

Boeing Employees Credit Union, Seattle WA  
NanaWall Aluminum Framed Thermally Broken Single Track Sliding System HSW60  
Architect: 5ive Creative

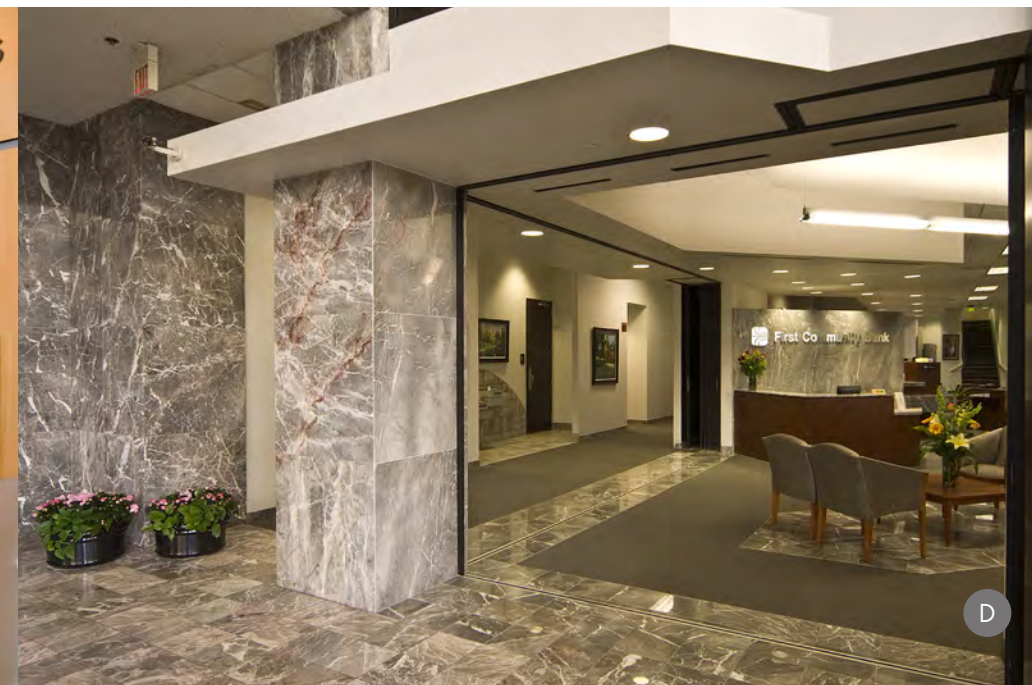
D

First Bank Canyon Creek, Richardson TX  
NanaWall Aluminum Framed Thermally Broken Single Track Sliding System HSW60

## Financial Institutions Bank on NanaWall Systems

The new architecture of banking and finance is open, light, and transparent. A NanaWall operable glass wall delivers these attributes and adds the dimension of flexible space without sacrificing security and energy efficiency.

- Allow the ATM lobby to be open to the bank during operating hours and securely segregated for convenient client access after-hours.
- Provide a seamless transition from the ATM to the bank floor to facilitate a friendly interaction between the client and bank personnel and enhance customer exposure to promotions and services.
- Create instant and flexible meeting space or office divisions without constricting the perceived space.
- Quiet please! A NanaWall system provides excellent sound suppression. Translucent glass treatments are available for privacy.







A

Mercedes Benz of Ontario, Ontario CA  
NanaWall Aluminum Framed Folding System SL45  
Architect: Gensler

B

Beachwood Buick GMC, Beachwood OH  
NanaWall Aluminum Framed Thermally Broken Folding System SL70  
Architect: KA Architects

C

Acura of Pembroke Pines, Pembroke Pines FL  
NanaWall Aluminum Framed Thermally Broken Hurricane Approved Folding System SL73

D

Manhattan Motorcars, West Hampton NY  
NanaWall Aluminum Framed Thermally Broken Hurricane Approved Folding System SL73  
Architect: Shawn Leonard Architects

## NanaWall Systems in Auto Dealerships — An Open Wall to Close the Deal

Car dealers sell dreams. A NanaWall operable glass wall removes the physical and psychological barriers between clients and dream vehicles. Seamlessly transition the display lot and showroom floor, creating a buying atmosphere of comfort and ease.

- Create attractive entrances that draw buyers in. A NanaWall system gives you the option for wide-open space when the walls are open and secure energy efficient weather protection when closed.
- Remove barriers between customer, product, and potential sales with operable storefronts and clear glass office walls. Keep the dream in view as your client signs on the dotted line.
- Slide the NanaWall entrance wide-open and create an unforgettable experience by allowing the new car owner to drive right off the showroom floor.
- Rotate inventory displays with easy access to the lot through a wide NanaWall service entrance.
- Provide flexibility of inventory layout and display within the multi-brand dealership.
- Use multiple wall systems to create open options as well as divisions within the showroom, service bays, and offices.



B



C



D





A

Whole Foods Market, Napa CA  
NanaWall Aluminum Framed Thermally Broken Folding Systems SL70  
Architect: Field Paoli Architect

B

C

Whole Foods Market, Napa CA  
NanaWall Wood Framed Folding System WD65  
Architect: Field Paoli Architect

D

Mall Supermarket Application, Germany  
NanaWall Aluminum Framed Thermally Broken Single Track Sliding System HSW60

## NanaWall Operable Glass Walls — Super Solutions for Supermarkets

NanaWall operable glass walls create an open-air storefront as well as expand opportunities for independent products and services within the walls of a large-scale supermarket while maintaining a comfortable, village market ambiance.

- Create a “Store within a Store” for a pharmacy, bank, florist, dry cleaner, deli, or coffee vendor with a NanaWall operable glass wall. Allow full access during business hours and close when operating hours differ from the main store.
- Attract new customers and promote new products by carving out a kitchen classroom for cooking classes and food product demonstrations.
- Take full advantage of foot traffic on sunny days with an attractive, wide-open “farmer’s market” entry showing floral and produce displays at the street.



B



C



D





## NanaWall Systems — Uncompromised Quality

Every NanaWall system is backed by rigorous system testing, improvement, and high-grade materials resulting in unsurpassed durability and exceptional long-term performance.

- Independently tested performance results for wind, water and sound penetration, forced entry and impact, thermal performance, structural load and STC for sound transmission are available for select systems.
- Built-in adjustment and compensation points ensure continued ease of operation if building settling occurs.
- Commercial swing panels are tested for 500,000 cycles and meet industry operational standards (AAMA920) for the HSW60 and SL45 systems.
- The SL73 is Miami-Dade County and AAMA hurricane approved.

### National Accounts Division

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